



RECRUITMENT

CTC Vietnam, a company belong to CTC Group (Netherlands) established in 1991, is an ingredients sourcing company and distribution primarily for food, health, nutrition, beauty and personal care manufacturing industry. We need to recruit a position with description as below:

Position: Food ingredients Sale (Level Executive or Specialist)

Working location: Ho Chi Minh, Vietnam

Interview language: both English and Vietnamese

Requirements:

1. Graduated from University with majors in Food Technology, Chemistry, Biotechnology, ... or relevant
2. Request at least 1 year working experience in companies related to food ingredients or food production, ... Experience in food ingredients B2B sale or R&D in meat process/vegan meat/savory segment is an advantage.
3. English: good in communication, writing and reading professional documents.
4. Good in using Microsoft office (Word, Excel, Power point, Teams, Outlook,...)
5. Enthusiastic, dynamic, capable of teamwork and independent work.

Job description

1. Develop, promote and Sale food ingredients to new customers; maintain relationship and business transactions with existing customers.
2. Responsible for marketing, sales, increasing the revenue of the assigned product portfolio or the in-charge areas
3. Prepare business goals and strategies for assigned product categories and areas of responsibility.
4. Coordinate with supervisors/managers to achieve the set goals.
5. Coordinate with supervisors/managers and other relevant departments to ensure good inventory, smooth business movements.
6. Support the accounting department in the process of tracking customer payments and debts.
6. Ensure good progress with the suppliers of the assigned product portfolio, build and maintain good relationship with partners.
7. Other tasks assigned by Managers in accordance with company Policy and reasonable manner.

Benefits:

1. Negotiable salary
2. Comprehensive health insurance package for yourself, and your children (worth about \$210/year each person)
3. Given budget for uniforms (worth about \$150/year)
4. Being sent to attend training courses of overseas suppliers when necessary.
5. Being sent to attend domestic and foreign trade fairs when necessary
6. To participate in courses to improve soft skills when necessary
7. 13th salary month and bonus based on achievements

For further information and send resume, please contact:

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